A Quick Guide for Advisers & Business Owners

Historical business records may have commercial value for AI development. An initial assessment is straightforward: you do not need technical expertise, a detailed inventory or access to the underlying data.

01

Identify the records

Establish what types of historical records exist: customer and case histories, finance and transactions, internal communications, operational workflows, knowledge bases, technical records or quality assurance.

02

Identify the principal systems

List the main software systems the business uses or previously used - for example Salesforce, SAP, Microsoft 365, SharePoint, Sage, Jira or specialist industry applications. Six or seven systems are useful, but incomplete answers are welcome.

03

Establish what survives

Estimate the years of available records, the business's approximate employee count, where records are held (cloud, servers or backups), and who may control access. Approximate information is enough.

04

Request a pricing indication

Complete the short online questionnaire (approximately 3-5 minutes). We aim to provide an initial, non-binding pricing indication within 1-2 working days where sufficient information is available, or contact you for clarification.

IMPORTANT / NO COSTS OR DATA TRANSFER REQUIRED

Do not commission extraction, restoration, processing or legal work solely for an initial enquiry. Preserve records and backups where practicable, subject to legal and retention obligations. Do not send confidential records, personal data or system credentials through the form.

GET A PRICING INDICATION →

mardenpartners.com/pricing-indication · Any subsequent licensing is subject to rights verification, buyer interest and appropriate legal and privacy safeguards. No transaction or price is guaranteed.